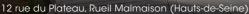
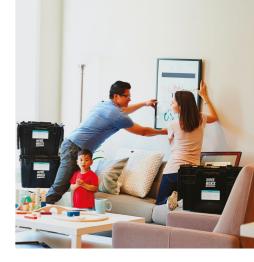
## Towards affordable & sustainable housing Our CSR strategy











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## A message from the Management Board



As the leader in intermediate housing in the Paris region, we have made some **major commitments to meeting societal and environmental challenges.** 

To meet the challenges of providing affordable housing, climate change mitigation and committed corporate governance, we have structured a **Corporate Social Responsibility (CSR) strategy that is fully integrated into our strategic plan** and aligned with the goals of Action Logement Group.

These commitments reflect the **public inte**rest mission of both the Company and Action Logement Group. Our primary long-term objective is to develop a **quality portfolio** that enhances the living environment and **purchasing power** of our tenants through below-market rents. Our second priority is to develop a property **portfolio of high envi**ronmental **quality** and to implement an ambitious energy retrofit policy throughout our

existing portfolio. We work day in, day out to **improve the well-being** of and provide support to our employees.

Our holistic approach incorporates the expectations of all of our stakeholders – tenants, employees, developers, local authorities, suppliers, lenders and shareholders. To meet these expectations, in'li is committed to cutting carbon emissions right across its property portfolio by 2050. Continuing our strong commitments in these areas will be one of the key factors in the Company's success in the years to come and one of our major strategic priorities.

# In'li: No. 1 in intermediate housing

#### **Our mission**

Growing a sustainable intermediate housing offering that brings young and middle-class workers closer to their place of work.

As a subsidiary of Action Logement Group, in'li is tackling the shortage of intermediate housing in the Paris region and reinforcing the employment-housing link.

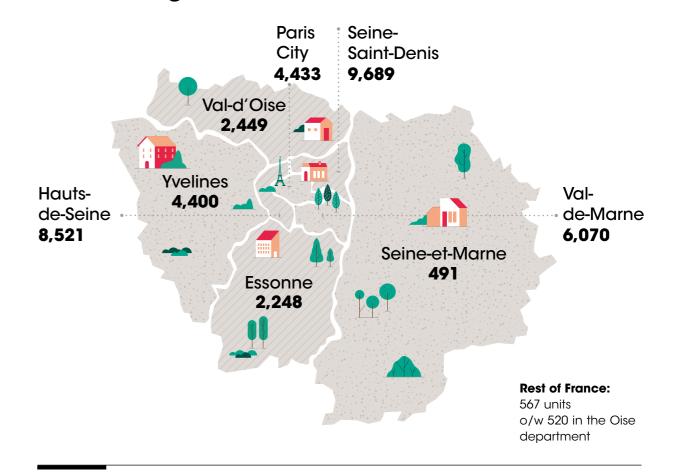
#### Our activities

Operating, maintaining and marketing housing let out at below market rates

Developing new intermediate housing

Facilitating home ownership for the middle classes

### Our portfolio in the Paris region





## What is intermediate housing?

Special Intermediate Housing status (*LLI* or *Logement Locatif Intermédiaire*) was officially created in 2014. With **rents that are capped below market rents** (10% to 15% less on average), it helps middle-class and young working people to get decent housing in supply-constrained areas<sup>1</sup>. The potential demand for intermediate housing in the Paris region is estimated at between **160.000 and 280.000** households<sup>2</sup>.

#### in'li in a few figures<sup>3</sup>

#### nearly

100,000

**Our ambition** 

80,000

over 10 years

units of new housing

tenants

€ 487<sub>M</sub> of investments that contribute to climate

change

Carbon

neutral by

mitigation<sup>5</sup>

7<sub>м</sub> 779

**5,272** 

employees **45,873**<sup>4</sup>

new units committed in 2021

units of intermediate housing operated

Only housing located in zones Abis, A and B1 is eligible for Intermediate Housing tax status.
 Public report by the Inspection Générale des Finances (IGF) - Développement de l'offre de logement locatif intermédiaire par les investisseurs institutionnels, published in April 2021.
 Figures for 2021.
 438,868 housing units owned by in 1i.

7,005 units managed on behalf of third parties by in'li Property Management (wholly-owned subsidiary of in'li).
5 Within the meaning of EU Taxonomy.

## Our CSR Strategy

Our CSR policy has been integrated into our business model, strategy and governance framework. We are committed to providing affordable housing in supply-constrained areas with a positive impact on the economic fabric of the Paris region and a limited environmental footprint.



an affordable housing offering near public transport and employment hubs



02 Adapting jobs to the requirements of the sector and the expectations of employees



03 Reducing our environmental footprint



 $\bigotimes$ 

04 Guaranteeing a quality service for tenants



05 Guaranteeing ethical business practices and striving for ethical corporate governance



We contribute to 10 of the 17 UN Sustainable Development Goals (SDGs) and we have signed up to the United Nations Global Compact.



In 2022, our CSR strategy was evaluated by ESG rating agency, Sustainalytics. The results: a level of ESG risk deemed to be low, making us as one of the best rated companies in the world across all sectors, on ESG metrics.



Out of >14,000 businesses rated

## **01** Developing affordable housing near public transport and employment hubs

#### Providing housing accessible to young and middle-class working people

#### Our actions

class households<sup>6</sup>.

 Developing the intermediate housing offering in the Paris region.

 Providing accommodation at below market rents.

belonging to the middle-classes<sup>6</sup> · Giving preference to middle-

Key figures for 2021

in annual average

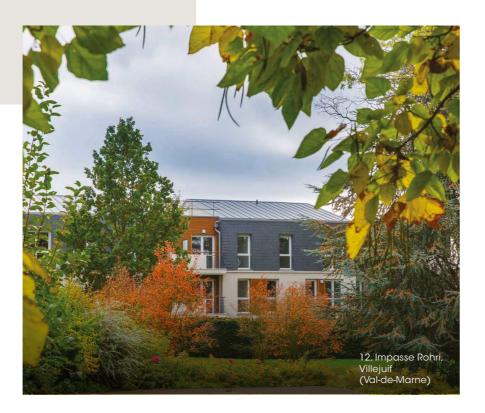
gain in purchasing

of incoming tenants

power per household



In an economic environment marked by the return of inflation and a continual rise in property prices in the Paris region, our goal is to give young and middle-class working people access to affordable housing and enhance social mix everywhere we operate.



#### **Targeting supply-constrained areas** and close to transport links

#### Our actions

in the Paris region.

#### Key figures for 2021



in "supply % constrained" areas<sup>7</sup>

 Providing accommodation close to public transport hubs.

#### of the property portfolio is located less than 1 km away from public rail transport (metro, tramway, rapid transit)

#### Promoting home ownership for middle class families

#### Our actions

 Innovating and diversifying our offering by developing new products such as leasing solutions.

 Selling off part of the portfolio to our tenants.

#### Key figures for 2021



units of intermediate rent-to-buy housing undertaken





#### Facilitating home ownership for middle class families

Since 2022, we have been offering an intermediate housing solution that allows middleclass families to rent with an option to purchase after five years without having to make a downpayment. The price is fixed when the tenants first move in, thus helping them side-step inflation in the property market.

6 Based on intermediate housing criteria. 7 Zones A and Abis densely-populated areas where demand for housing far outstrips supply. 8 Excluding sale to property companies

of tenants < 40 years old

# 02 Adapting jobs to the requirements of the sector and the expectations of employees



In a stretched labour market undergoing profound change in both jobs and working methods, attracting and retaining talent is a major challenge. Inclusion, well-being and career support are all key priorities.

## Promoting diversity, equality and inclusion within teams

#### Our actions

• Promoting gender equality : pay equality budgets, encouraging paternity leave, etc.

• Promoting the integration of disabled employees: recruitment, employee awareness-raising, adapting workstations, etc.

• Digitalisation job training and support for building caretakers as part of the «Digital Pass Project», which was awarded the «2021 digital inclusion prize" from the French Association of HR directors (ANDRH)<sup>9</sup>.

#### Helping our employees to upskill

#### Our actions

#### Key figures for 2021

70

• Supporting our employees with tailored learning programmes: training, internal mobility, certification courses.

• Encouraging '*intrapreneurial'* skills based on a dedicated internal programme.

· Enhancing the work environ-

ment by redesigning new offices.

• Better work/life balance thanks

to flexible work arrangements.

## Strengthening two-way social dialogue and the quality of life at work

#### Our actions

veys, etc.

• Listening to our employees: social dialogue, satisfaction sur-

of employees state that their work is meaningful for them

Key figures for 2021

of eligible administrative employees have opted for flexible working arrangements (teleworking or "nomadism")







#### A school for training building caretakers

L'école des gardiens, run in partnership with APES<sup>10</sup>, is a certification work-study programme for training building caretakers, conducted over 6 or 10 months within a subsidiary of Action Logement Ile-de-France. It has a dual objective of meeting fresh recruitment challenges and hiring locally at under-pressure sites.



9 National Association of HR Directors.10 An association that works to provide social amenities.



caretakers are in the process of obtaining Pass Digital certification

Key figures for 2021

of managers

on the gender

equality index

of our building

of employees took at least one training

module

are women

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## **03** Reducing our environmental footprint

#### Achieving carbon neutrality by 2050

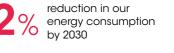
#### Our actions

 Retrofitting our existing portfolio to reduce energy consumption.

 Building new intermediate housing with excellent environmental performance (energy, materials, resource management).

 Promoting the circular economy and bio-sourced materials: use of soil excavated from Grand Paris construction sites as building materials (Cycle Terre project).

#### Key figures for 2021



mitigation<sup>12</sup>

% expenditure that substantially contributes to



11 rue du clos des Ermites, Suresnes (Hauts-de-Seine)



#### Our actions

#### Key figures for 2021

 Carrying out insulation work and transitioning to less carbon-intensive energy sources.

• Getting tenants on board and raising their awareness of our environmental approach: technical solutions, water saving devices, shared green spaces, etc.

dwellinas subjected to energy retrofits

tonnes of CO<sub>2</sub> per year avoided thanks to energy retrofits

#### **Greening our financing**

#### Our actions

• Diversifying our sources of financing by integrating environmental performance criteria: - Funding from the European In-

vestment Bank (EIB) via the European Strategic Investment Fund (ESIF)13.

- Bank financing where the margin is indexed to energy efficiency targets in the housing portfolio.



Key figures for 2021

of sustainable financing: €600 million in sustainable financing on our balance sheet and **€800 million** as

operation

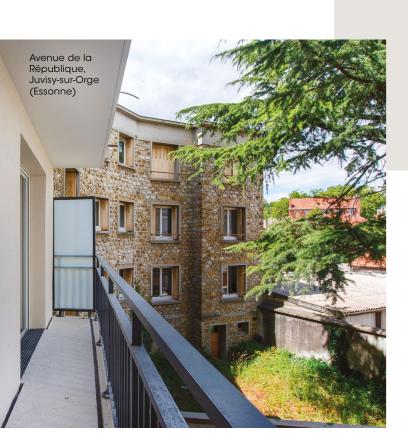
part of the Cronos



Real Estate Capital Europe GRANDS PRIX **CFNEWS** AWARDS 2021

#### Sustainable financing solutions

The inaugural €800 million financing of Foncière Cronos, earmarked for the development of nearly 20,000 units of new intermediate housing over 10 years, in which in'li has a 25% stake, was recognised as the 2021 Sustainable Financing Deal of the Year by Real Estate Capital Europe, and named «best financing operation» at the CFNEWS IMMO Trophies in 2021



11 ADEME, 2021. 12 Within the meaning of EU Taxonomy. 13 Known as the Juncker Plan

The building sector accounts for 44% of final energy consump-

tion and over a third of greenhouse gas emissions in France<sup>11</sup>. 500,000 homes a year need to

be retrofitted in order to achieve France's 2050 carbon neutrality

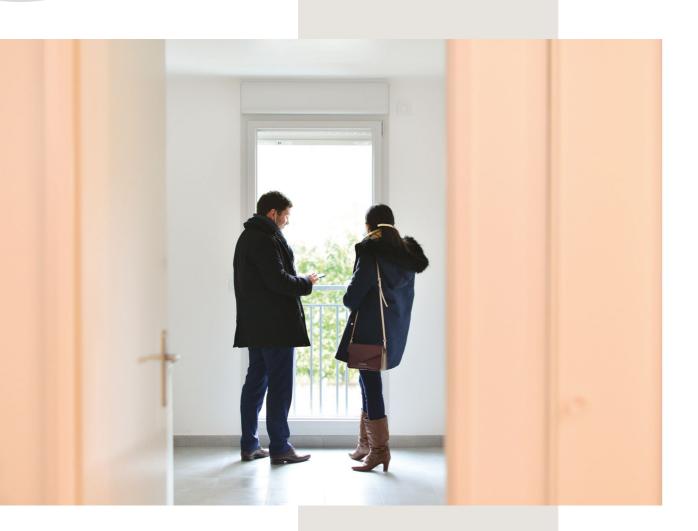
target and we have a major role

to play in energy retrofitting and

building new, energy efficient

housing

## 04 Guaranteeing a quality service for tenants



14 Qualitel Survey, 2021. 15 App used to identify incidents occurring at a property and to facilitate concerted action with all local and regional stakeholders.

50% of French people consider that living in sustainable housing is important for their comfort, well-being and health<sup>14</sup>. A quality living environment and meeting the needs of our tenants are therefore central issues.

#### Ensuring the health, safety and comfort of our tenants

#### Our actions

- Continuous retrofitting and upgrading of the existing property portfolio to reduce costs and enhance tenant comfort.
- Providing tenants with support services round-the-clock and the ALI TRANQUIL app15
- Promoting green spaces and biodiversity throughout our properties.

#### Strengthening dialogue and close ties with tenants

#### Our actions

#### Key figures for 2021

 Conducting satisfaction surveys using specialised external service providers.

• Listening to what tenants need through our "go to" people on the ground, i.e., caretakers and site managers.

#### Helping people to stay in their own homes

#### **Our actions**

 Providing advice to the most vulnerable tenants: preventing people from falling into arrears, Fonds de Solidarité Logement (Housing Solidarity Fund).

• Rehousing our tenants if necessary: Charter for collectively rehousing people affected by demolition programmes, programmes for rehousing tenants in distressful situations, etc.

 Providing accommodation for «key workers» (particularly carers) under an agreement with the government of the Paris region.

#### Key figures for 2021



caretakers and site **60** managers have been trained to use

improvement and

the ALI TRANQUIL app

local personnel

dwellings provided

working in in'li

properties







#### Supporting our tenants in difficult situations

Fonds de Solidarité Logement (Housing Solidarity Fund) helps tenants that have fallen into difficulties due to a deterioration in their health and/or circumstances (elderly or disabled people or people who have lost their jobs). To facilitate the process, we vet applications and then submit them to the Department, which subsequently pays over an indemnity.

€335,000 paid out to more than 120 beneficiary tenants

for «key workers" when the agreement was signed with the Paris region in 2021

Key figures for 2021



## 05 Guaranteeing ethical practices and ensuring ethical corporate governance

#### Promoting ethical behaviour and combating fraud

#### Our actions

 Being exemplary in our procurement policy and real estate acquisitions from an ethical perspective.

• Stepping up our ethics policy: deployment of a "Compliance Pathway" based around training, a whistleblowing process, etc.

 Guaranteeing equal treatment of candidates in housing allocation thanks to an automatic scorecard system.

#### Key figures for 2021

of employees have completed the Compliance module





Real estate is a complex sector involving a multitude of players - financiers, developers, local authorities, tenants, etc. - and massive financial flows. Our activities therefore require open and transparent governance processes, especially in view of our public interest mission.

#### Working with local stakeholders

Innovating within a stakeholder

#### Our actions

• Working closely with locally elected representatives and local authorities.

• Deploying communication and consultation initiatives in liaison with local residents for all of our directly managed operations in accordance with shared guidelines and principles.

ecosystem

Working with associations and

cooperative organisations with

social and/or sustainable goals:

member of APES<sup>16</sup>, benefactor of

Lazare<sup>17</sup>, member of Plateau Ur-

Using in'li LAB to boost innova-

tion and detect new products,

services and applications that will

enhance the day-to-day lives of

customers and employees alike.

Our actions

bain<sup>18</sup>.

#### Key figures for 2021

densification and renovation projects subject to concertation with local residents

> meetings organised between local elected representatives and our Management Board



Partnering innovative startups as part of our business incubator

Since 2018, in'li LAB has been partnering start-ups for 12 month periods by providing them with a co-working space free of charge at our headquarters, access to Action Logement Group's network of real estate subsidiaries and à la carte acceleration services.

16 Works towards the social cohesion of residences.
17 Organises shared accommodation for people who used to be homeless and young working people.
18 Cooperative association specialised in transi-

tion urbanism.

#### Key figures

4 start-ups and 5 'intrapreneurs' partnered in 3 different intakes of in'li LAB

> Parisian sites made available to Plateau Urbain



# What about tomorrow?



FULLY AWARE OF THE EXTENT OF THE ENVIRONMENTAL AND SOCIAL CHALLENGES AND THE NEED TO PROVIDE A FITTING RESPONSE, WE HAVE MADE CSR AN INHERENT PART OF OUR STRATEGY AND GOVERNANCE POLICY.

#### **Damien Robert**

Chairman of the Management Board Since 2020, we have been building and developing our CSR strategy around these five structural pillars. In addition to societal issues that have always been part of in'li's DNA as a stakeholder in the intermediate housing sector, we have stepped up our environmental commitment by defining **energy efficiency and carbon intensity reduction objectives.** The Sustanalytics CSR rating obtained in 2022 testifies to the quality of our approach – but we want to go even further:

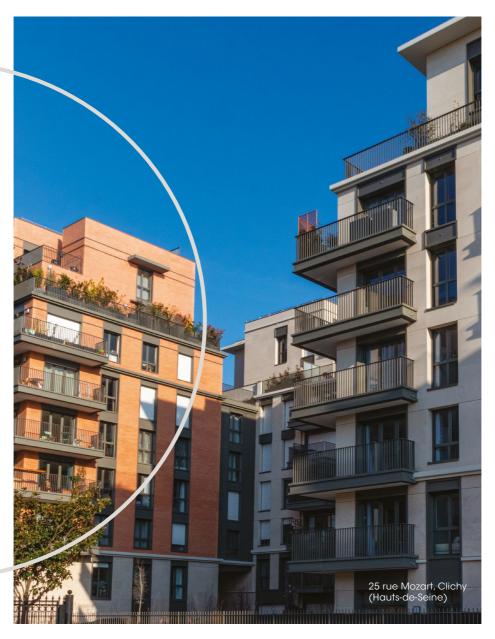
- No gas in dwellings to be undertaken from 2023 on
- 90% of dwellings undertaken will use at least 10% less than French RE 2020 energy performance requirements beginning from 2023
- 54% reduction in carbon emissions throughout our properties by 2030
- The housing portfolio will be carbon neutral by 2050

Over the coming years, in'li will strive not only to implement its existing formal commitments, but will also work on new commitments where progress needs to be made. Conscious of the direct and indirect impacts of the building sector on the living environment, we have begun to devise objectives **and an action plan to promote biodiversity**. The circular economy, by embracing models for recycling resources and waste, also provides an essential lever for accelerating the transition of our businesses. We also need to integrate the **adaptation requirements of our housing** to make it resilient to the climate of tomorrow.

#### A new offering comprising 80,000 units of intermediate housing

Towards affordable and sustainable housing Our CSR strategy

The stakes could hardly be higher. We want to move forward by harnessing the commitment of our employees and the trust of our partners and external stakeholders. We must continue to **listen to their changing needs** and come up with a suitable offering, particularly for middle-class and young working people. We want to make a **positive contribution to the ecological and social transition of the country**, while consolidating our role of leader in the intermediate housing sector.





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